

LEADERSHIP

STARTS WITH

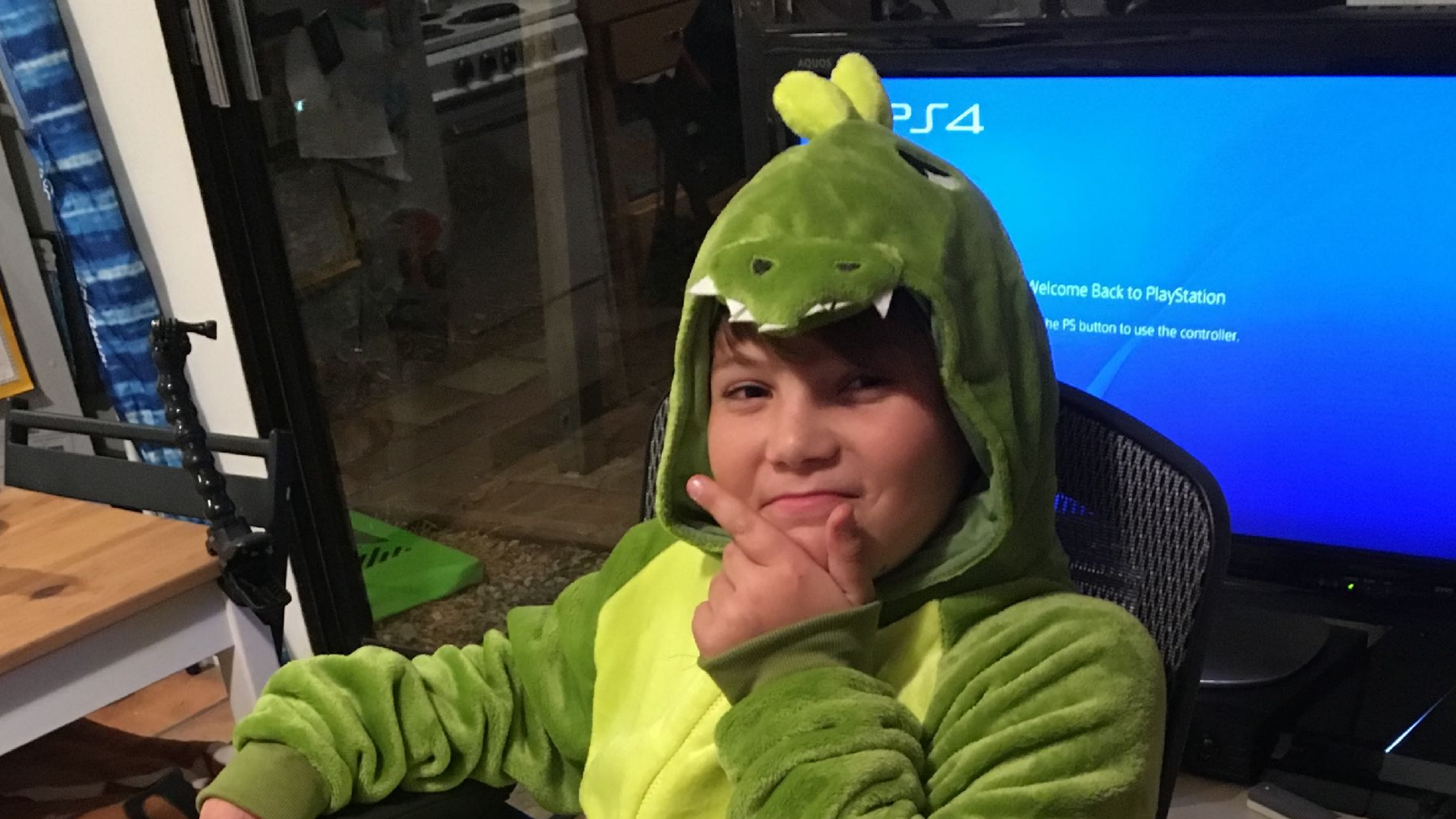
LISTENING

AMPLIFY YOUR IMPACT

Heidi Helfand

DIRECTOR OF ENGINEERING EXCELLENCE

HEIDI.HELFAND@PROCORE.COM



PS4

Welcome Back to PlayStation

Press the PS button to use the controller.

LIFE IS SHORT
SLOW DOWN & CONNECT

WRITE SOME NOTES...

WHAT'S A PEAK EXPERIENCE?

...YOU'RE WILLING TO SHARE

TODAY I'LL TEACH YOU

HOW TO IMPROVE YOUR LISTENING AND COMMUNICATION

STRENGTHEN **YOUR RELATIONSHIPS**

GENERATE OTHER LEADERS

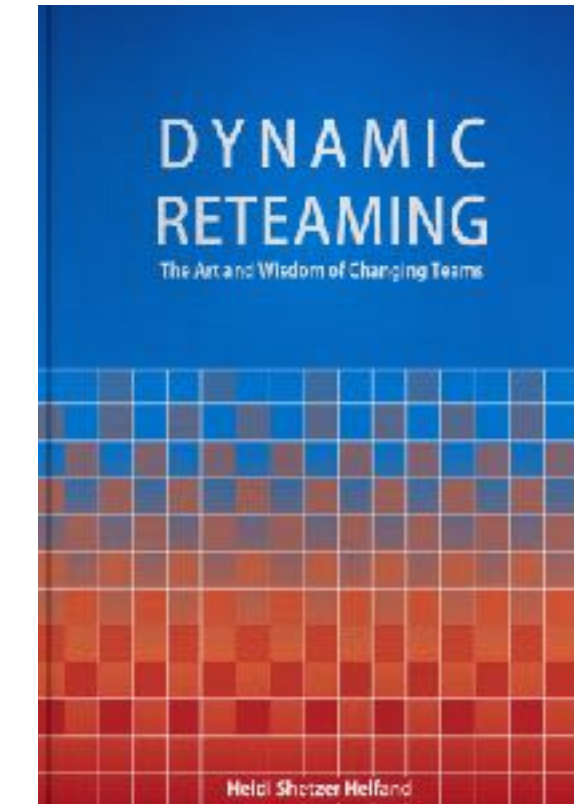
INCREASE #OWNERSHIP





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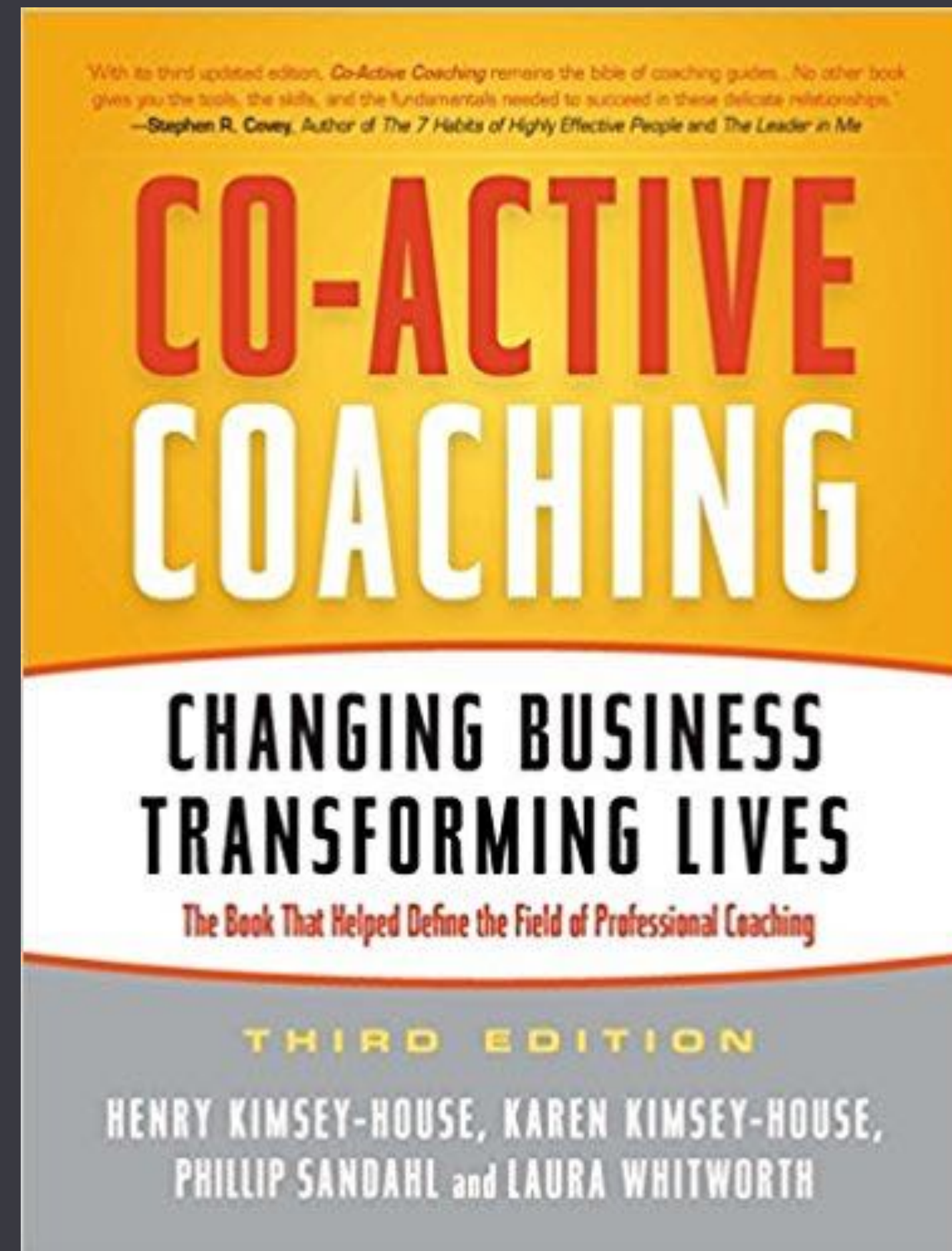


ESL Teacher



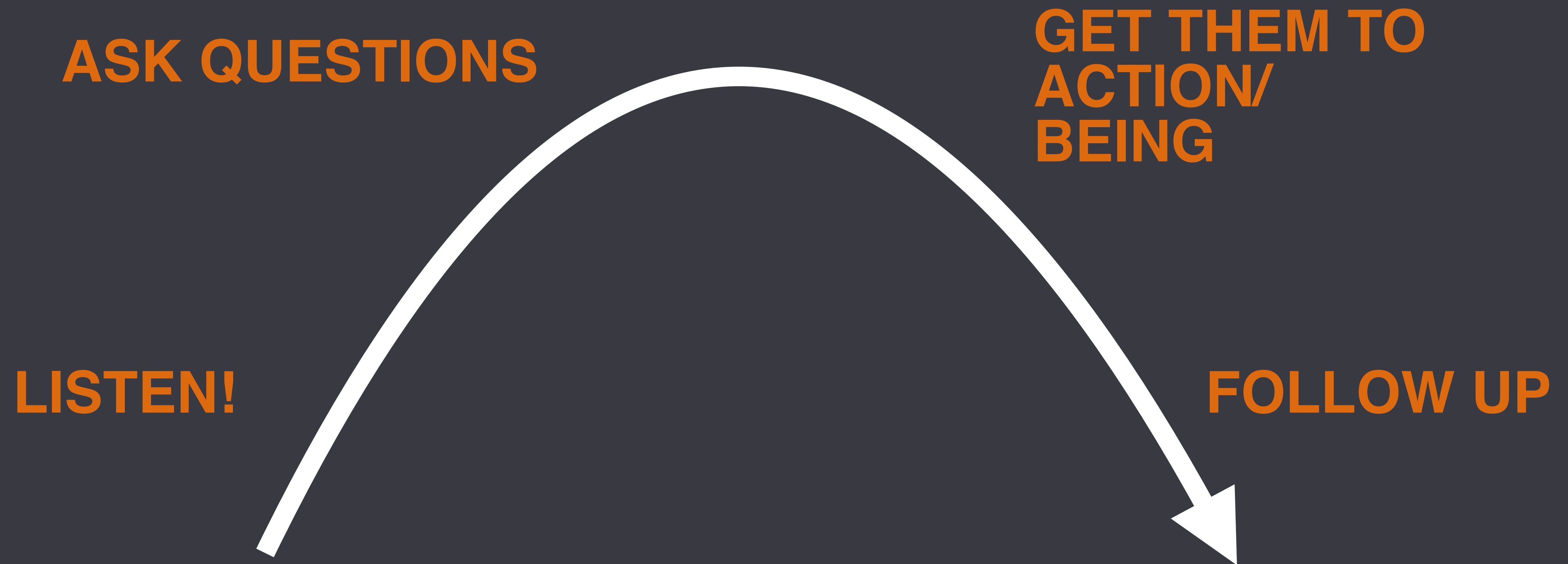
@heidihelfand





COACHING CONVERSATIONS

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TOOL #1

LEVELS OF LISTENING

A TOOL FOR BUILDING...

SELF AWARENESS FOCUSED ATTENTION

LEVEL 1 INWARD FOCUSED



LEVEL 2 ATTENTION OUT



LEVEL 3 BODY LANGUAGE*VIBE



RECAP

LEVEL 1 INWARD FOCUSED

LEVEL 2 ATTENTION OUT

LEVEL 3 BODY LANGUAGE*VIBE

LET'S PRACTICE

STAND UP, FACING YOUR PARTNER

LET'S PRACTICE

PERSON A...

BIRTHDAY IS CLOSEST TO TODAY

KEY GOAL

AWARENESS OF LEVEL 1

A:
SHARE YOUR PEAK EXPERIENCE

B:
LISTEN - NO TALKING



B:
SHARE YOUR PEAK EXPERIENCE

A:
LISTEN - NO TALKING



**WHAT DID YOU NOTICE ABOUT
YOUR LISTENING?**

LET'S BUILD ON THIS

WRITE DOWN...

**A CHALLENGE YOU'RE
WILLING TO SHARE**

COACHING CONVERSATIONS

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TOOL #2

POWERFUL QUESTIONS

A TOOL FOR BUILDING...

DIRECTED CURIOSITY

ASK QUESTIONS TO...

HELP THEM DISCOVER

THEIR OWN SOLUTIONS

ASK QUESTIONS TO...

HELP THEM HAVE
“AHA MOMENTS”

**GET THEM IN
ACTION**

POWERFUL QUESTIONS

WHAT DO YOU WANT?

WHAT'S IMPORTANT ABOUT THIS?

WHAT'S ONE STEP YOU CAN TAKE?

LET'S PRACTICE

FIND A NEW PARTNER

LET'S PRACTICE

PERSON A...

HAS MORE RUBY EXPERIENCE

A:

SHARE YOUR CHALLENGE

B:

**LISTEN,
ASK POWERFUL QUESTIONS**

- 1 What do you want?**
- 2 What's important about this?**
- 3 What's one step you could take?**

B:

SHARE YOUR CHALLENGE

A:

**LISTEN,
ASK POWERFUL QUESTIONS**

- 1 What do you want?**
- 2 What's important about this?**
- 3 What's one step you could take?**

WHAT WAS THAT LIKE?

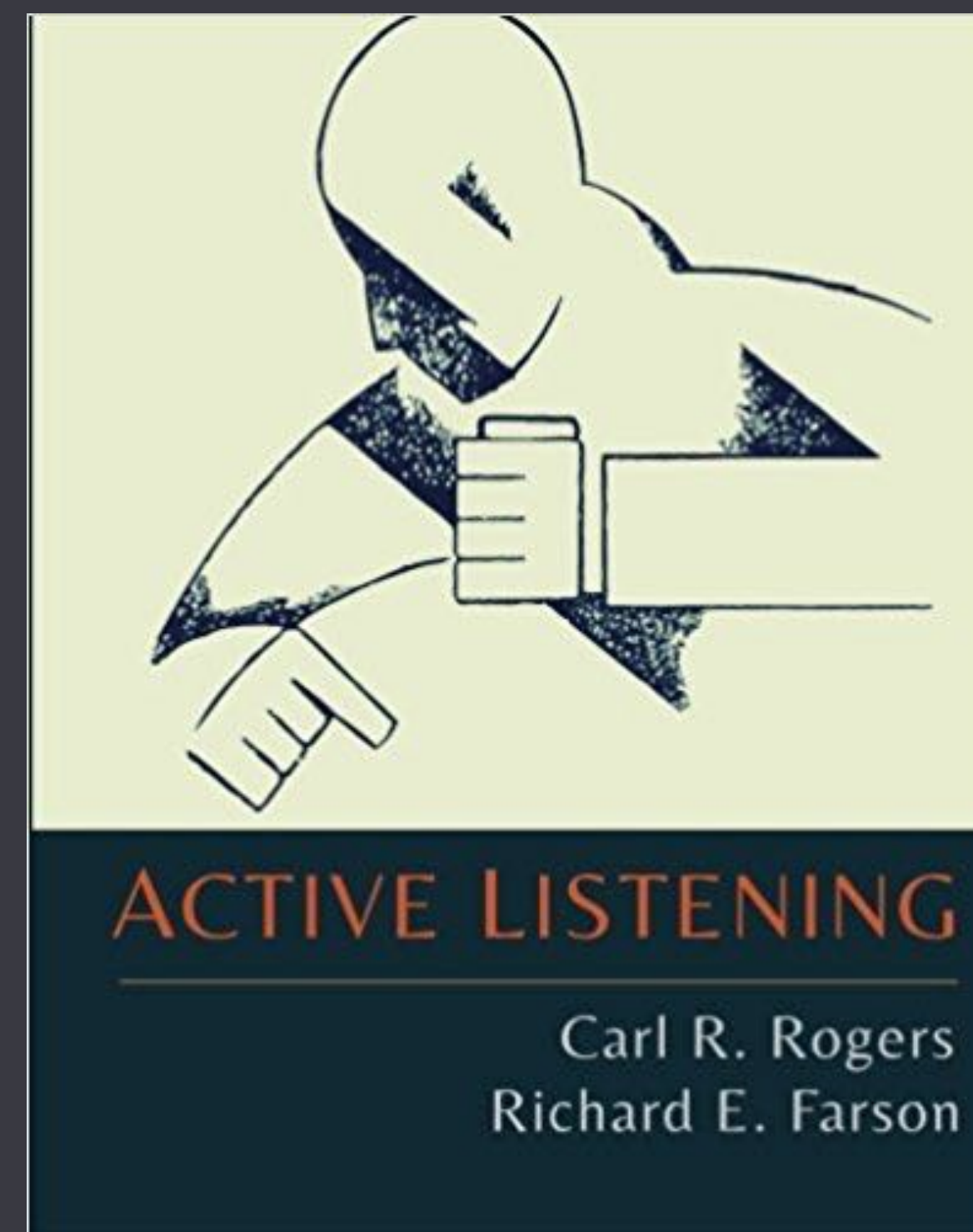
COACHING CONVERSATIONS

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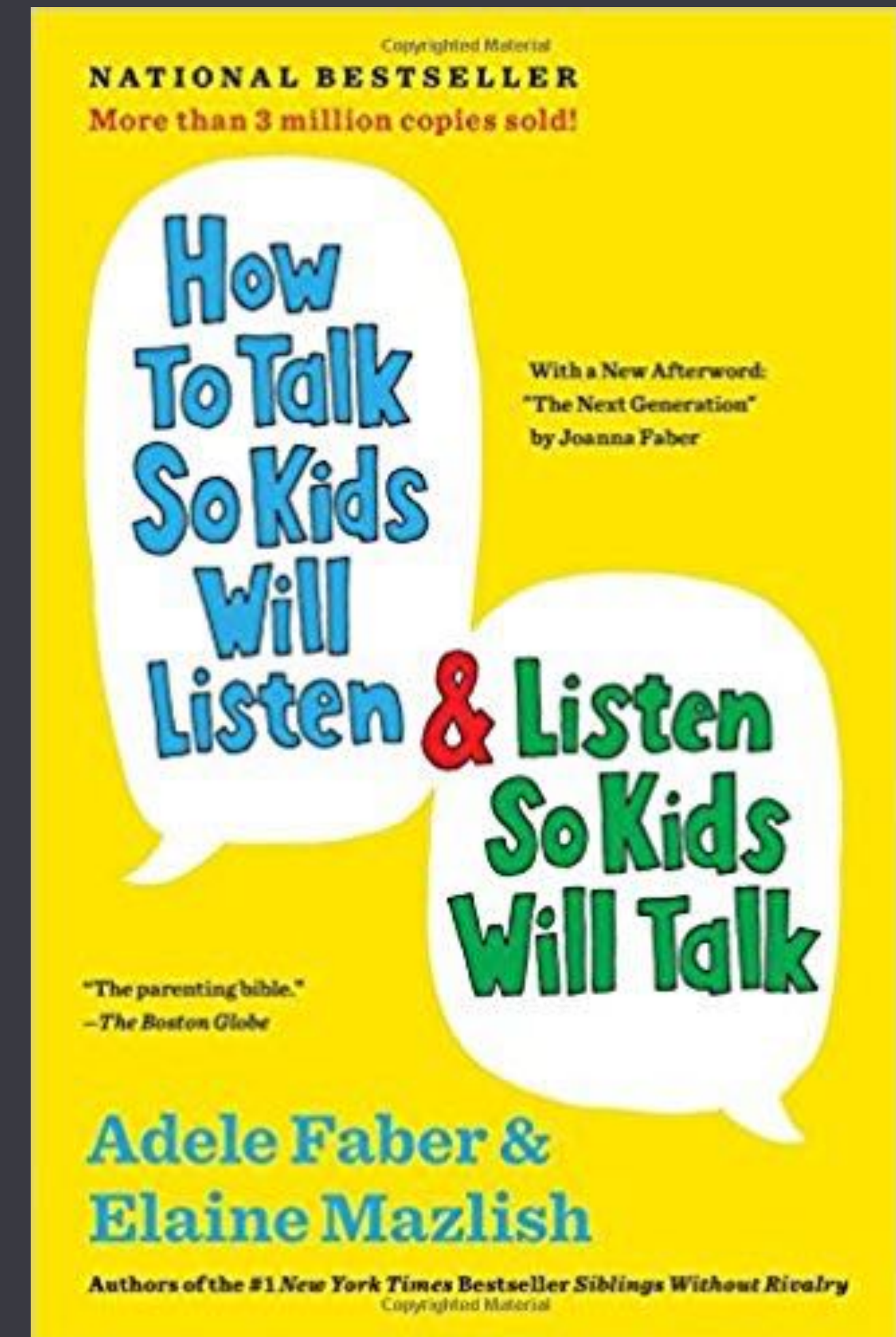
OTHER TIPS...

REPEAT WHAT THEY SAID
SAY IT ANOTHER WAY



ACKNOWLEDGE FEELINGS

“IT SOUNDS LIKE YOU’RE RELIEVED.”



DO YOU DOMINATE?
TRY “3 BEFORE ME”



@ptevis

A wooden boomerang is captured mid-flight, curving through a bright blue sky filled with soft, white clouds. In the bottom right corner, a human hand is visible, reaching out towards the boomerang. The overall scene conveys a sense of motion and control.

**Mind your
boomerangs**

-LV HANSON, PROCORE

**WE ALWAYS HAVE
TIME TO BE YOUR
RUBBER DUCK**

-VIETOR DAVIS, PROCORE









**I was in Tahoe
over the
weekend...**

**What was that
like?**

WRITE DOWN

WHAT WILL YOU DO
AS A RESULT OF THIS SESSION?

Heidi Helfand

heidihelfand.com

HEIDI.HELFAND@PROCORE.COM